

January 2, 2004

Brent DeRobertis
1801 Reston Parkway, #300
Reston, VA 20190

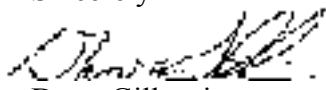
Brent,

This is a short note to say thank you for all of your help in the search for my first home. I have found that your presentation, "Buying a Home from Soup to Nuts" for working with first time homeowners to be extremely beneficial in my comfort level while embarking on this important step in my financial picture.

From the first time we sat down in the Coldwell Banker office to review your presentation, to sitting at the settlement table with pen in hand signing the paperwork to take possession of my new home, you have been there at every point. This has been only part of the benefit you have provided me. You have been proactive in every step of the process (including awareness of the weather, so the home inspector could check my roof), and extremely knowledgeable about that challenges of finding a new home. You clearly have a genuine interest in helping your clients find the home they desire. This has been evident with your calls after the closing to check on the progress of my upgrades and renovation projects, well after your professional obligations have ceased.

I was certainly looking for something very specific, and you have been patient with me from start to finish. I would not hesitate to recommend you to any person looking to buy a home in the Northern Virginia area. Please feel free to share this letter with clients that are considering which realtors to use.

Sincerely

A handwritten signature in black ink, appearing to read "Drew Gillespie", written over a horizontal line.

Drew Gillespie